

Investment Manager – Venture Capital / Private Equity

Company: inventages venture capital

Inventages is one of the world's largest life-sciences, nutrition and wellness focused venture capital funds, investing in the best companies around the world. With US\$ 1.5 billion under management, and offices in Geneva, Nassau, and Auckland, we have the resources to provide continued support to growing companies (www.inventages.com).

Location

- Geneva, Switzerland; or
- Nassau, the Bahamas

Company Profile

- Inventages invests its US\$ 1.5 billion worldwide in
 - Life-sciences and biotechnology
 - Drugs, OTC and medical foods
 - Enabling technologies and services
 - Health and wellness brands
 - Diagnostics
 - Functional foods, nutraceuticals and dietary supplements
- We invest between \$10 million to \$15 million in all stages of company development
- We have close ties and good business relations to top-tier pharmaceutical companies, nutrition companies, universities, private equity groups, investments banks
- Large global portfolio, of our investments (42.5% North America, 42.5% EU, 15% Australasia)
- Inventages adds value by supporting the development of a company strategy, recruiting key executives, assisting in major financial transactions, having access to a network of potential buyers and we have a track-record of successful transactions

Investment Manager Opportunity

As inventages invests worldwide in all fields and stages of life sciences, the investment team is exposed to a superb dealflow. We evaluate over 500 investment proposals every year. As most of this dealflow is from our network or pro-active, the quality is therefore above average.

Our investment committee is made up of the partners of inventages, and meets weekly. This allows for direct feedback and fast decision making.

We work in project teams at each investment opportunity. Each project team is lead by a partner, and the investment managers are involved in all aspects of investment, combining science with finance, law, business development, market know-how and human resources.

Most of our investment managers have a PhD and an MBA.

Position Summary

The Investment Managers source proactively deal-flow, pre-screen the incoming investment opportunities, and present their conclusions to the investment committee. Inventages then appoints a team, lead by a partner, which will work together to prepare and negotiate the term-sheets and close the investments. While the Investment Managers work with different partners during their project work, one specific partner will be their formal mentor.

Duties and responsibilities

- Proactively identify deal-flow within the investment focus of life sciences
- Prescreen investment opportunities (science & technology, market, business model)
- Preliminary due diligence (including IP, technology, regulatory, business development, marketing & sales, market & competition, human resources)
- Prepare a valuation and the key terms for the investments
- Support the negotiation of the term sheets
- Take on specific tasks of the formal due diligence (e.g. contract drafting, scientific expert opinion, financial audits)
- Support the inventages board members of our portfolio companies (e.g. monthly controlling, prepare board meetings as an observer to the board)

Position Qualification

We are looking for two potential general backgrounds:

- **Science based biotech/pharma candidates with PhD and MBA**
- **Commercial based OTC/nutrition/consumer goods candidates with a BA and MBA**

All Investment Managers should have

- **Some 5 years of operational/management/P&L experience** in an reputable start-up or multinational company
- Scientific, clinical, IP and/or regulatory education
- Business development, licensing and/or strategic marketing & sales experience
- Strong expertise in financial/cash-flow evaluation of projects and businesses
- Network of high-level scientific, clinical and commercial experts
- Ability to independently manage complex projects and set priorities
- Proactive approach to management combined with an entrepreneurial spirit
- Facility to negotiate and work with entrepreneurs, board members and investors
- Excellent presentation, negotiation and communication skills
- Excellent spoken and written English is a must; a second language welcome
- For Geneva: EU citizenship

We look forward to receiving your application including a detailed resume at hr@inventages.com.